

**[Reference]**

**Consolidated Quarterly Financial Reporting Statements  
Nine Months Ended September, 2008**

**1. Consolidated Statements of Income**

	Nine Months Ended September, 2008 (Jan to Sep, 2008)
	Millions of yen
Net sales	242,128
Cost of sales	113,578
Gross profit	128,549
Selling, general and administrative expenses	125,656
Operating income	2,893
Non-operating income	1,485
Interest and dividends income	395
Equity in earnings of affiliates	537
Other	552
Non-operating expenses	1,226
Interest expenses	847
Other	378
Ordinary income	3,152
Extraordinary income	96
Reversal of allowance for doubtful accounts	96
Extraordinary loss	300
Loss on disposal of noncurrent assets	70
Loss on valuation of investment securities	168
Impairment loss	60
Income before income taxes and minority interests	2,948
Total income taxes	1,180
Minority interests in income	152
Net income	1,616

## 2. Condensed Consolidated Statements of Cash Flows

	Nine Months Ended September 30, 2008 (January 1 to September 30, 2008)
	Millions of yen
<b>I. Net cash provided by (used in) operating activities</b>	
Income before income taxes and minority interests	2,948
Depreciation and amortization	9,281
Impairment loss	60
Increase (decrease) in provision for retirement benefits	(4,135)
Interest and dividends income	(395)
Interest expenses	847
Loss (gain) on disposal of noncurrent assets	70
Loss (gain) on valuation of investment securities	168
Equity in (earnings) losses of affiliates	(537)
Decrease (increase) in notes and accounts receivable-trade	11,015
Decrease (increase) in inventories	(4,895)
Increase (decrease) in notes and accounts payable-trade	(7,053)
Increase (decrease) in accounts payable-other and accrued expenses	(7,286)
Increase (decrease) in other current liabilities	(2,580)
Decrease (increase) in other current assets	(79)
Other, net	2,889
Subtotal	318
Interest and dividends income received	1,088
Interest expenses paid	(1,024)
Income taxes paid	(1,747)
Net cash provided by (used in) operating activities	(1,363)
<b>II. Net cash provided by (used in) investment activities</b>	
Decrease (increase) in time deposits	103
Purchase of property, plant and equipment	(7,632)
Proceeds from sales of property, plant and equipment	24
Purchase of intangible assets	(94)
Purchase of investment securities	(1,156)
Proceeds from sales of investment securities	4
Payments of loans receivable	(52)
Collection of loans receivable	63
Other, net	44
Net cash provided by (used in) investment activities	(8,697)
<b>III. Net cash provided by (used in) financing activities</b>	
Increase in short-term loans payable	7,088
Decrease in short-term loans payable	(5,446)
Repayment of long-term loans payable	(1,196)
Purchases of odd-lot shares, net	(173)
Proceeds from sales of treasury stock	74
Cash dividends paid	(2,504)
Cash dividend to minority shareholders	(178)
Net cash provided by (used in) financing activities	(2,335)

	Nine Months Ended September 30, 2008 (January 1 to September 30, 2008)
	Millions of yen
<b>IV. Effect of exchange rate change on cash and cash equivalents</b>	(491)
<b>V. Net increase (decrease) in cash and cash equivalents</b>	(12,888)
<b>VI. Cash and cash equivalents at beginning of period</b>	33,219
<b>VII. Cash and cash equivalents at end of period</b>	20,331

### 3. Segment Information

#### (1) Business Segments

(Millions of yen)

	Nine Months Ended September 30, 2008 (January 1 to September 30, 2008)						
	Health Care Products	Household Products	Chemical products	Other	Total	Eliminations and corporate	Consolidated total
1. Net sales							
a) Sales to external customers	96,925	116,183	24,266	4,752	242,128	—	242,128
b) Intersegment sales	8	4	7,318	3,003	10,335	[10,335]	—
Total	96,933	116,188	31,585	7,755	252,463	[10,335]	242,128
Operating expenses	93,051	117,113	31,789	7,659	249,615	[10,380]	239,234
Operating income (loss)	3,882	(925)	(204)	95	2,848	44	2,893

#### (2) Geographical Segments

(Millions of yen)

	Nine Months Ended September 30, 2008 (January 1 to September 30, 2008)				
	Japan	Asia	Total	Eliminations and corporate	Consolidated total
1. Net sales					
a) Sales to external customers	205,151	36,976	242,128	—	242,128
b) Intersegment sales	639	1,100	1,740	[1,740]	—
Total	205,791	38,076	243,868	[1,740]	242,128
Operating expenses	203,790	37,398	241,189	[1,954]	239,234
Operating income	2,001	677	2,678	214	2,893

#### (3) Overseas sales

	Nine Months Ended September 30, 2008 (January 1 to September 30, 2008)		
	Asia	Other regions	Total
Overseas sales (millions of yen)	38,750	2,170	40,921
Consolidated net sales (millions of yen)	—	—	242,128
Percent of overseas sales in consolidated net sales (%)	16.0	0.9	16.9