





Nature-related Financial Disclosure June 2025

The Lion Group's Response to the TNFD

The Lion Group is closely connected to biodiversity, depending on it for raw material procurement and many aspects of its business operations and impacting it at each stage of the value chain. The Lion Group, in accordance with <u>the Biodiversity</u> <u>Policy</u> and following the framework of the TNFD recommendations, has analyzed its dependence and impact on nature as well as nature-related risks and opportunities. We disclose our nature-related financial information, compiling the following results.

1. General Requirements

| Application of materiality | The concept of double materiality involves assessing the impact of changes in the natural environment on business operations, as well as the impact of business operations on the natural environment. | | |
|--|---|--|--|
| Scope of disclosures | Upstream and Downstream: Oral Healthcare business and Fabric Care business, which are considered material businesses based on double materiality assessment (hereinafter collectively referred to as "the material businesses"). Direct Operations: All domestic and international manufacturing sites. | | |
| Location of nature-related issues | Upstream: Production areas of key raw materials (mint oil and palm oil) for the material businesses. Direct Operations: Domestic and international manufacturing sites. Downstream: Countries with high sales volumes of fabric care products that entail high water usage. | | |
| Integration with other sustainability-related disclosures | We also analyze the impact of climate change on nature. Additionally, we have disclosed climate-related financial information based on the TCFD recommendations. | | |
| The time horizons considered | Up to and beyond the year 2030. | | |
| Engagement with Indigenous Peoples, Local Communities and affected stakeholders | Please refer to <u>this section</u> for information on stakeholder engagement. Additionally, for details on raw material procurement, particularly in relation to interactions with indigenous peoples, please see <u>this section</u> . | | |

2. Initiatives to Address Core Elements of the TNFD Recommendations

| | of the TNFD's Recommended e Related Disclosures | The Lion Group's Initiatives |
|------------------------|---|---|
| Governance | The organization's governance of dependencies, impacts, risks, and opportunities related to nature. | Nature-related risks and opportunities are reported to the Sustainability Promotion Council (which meets twice a year) by its E Subcommittee and also reported, as needed, to the Executive Management Board, Executive Committee and Board of Directors. (For more details, click <u>here</u>) We review the progress on Sustainability Material Issues as well as 2030 Objectives and Indicators related to nature-related risks and opportunities in addition to disclosing annual performance. |
| Strategy | The actual and potential impacts of nature-related dependencies, influences, risks, and opportunities on the organization's businesses, strategies, and financial planning. | Based on the TNFD recommendations, we identified priority areas using the LEAP approach in sectors with high dependency and impact on biodiversity, and conducted an analysis of risks and opportunities. Additionally, we conducted scenario analysis on the material businesses operations to evaluate the resilience of our strategy. We evaluate nature-related risks and opportunities for the period from the present to 2030 and factor them into our businesses, strategies, and financial planning. |
| Risk Management | The processes used by the organization to identifies, assesses, prioritizes, and monitors nature-related dependencies, impacts, risks, and opportunities. | The Lion Group has designated certain nature-related risks that have the potential to significantly impact the Group's businesses as "shared risks" to be managed Group-wide alongside countermeasures to such risks. E Subcommittee and Corporate Planning Department coordinate such management, working together to identify, assess and manage these risks. |
| Metrics and Targets | The metrics and targets used to assess and manage relevant nature-related dependencies, impacts, risks, and opportunities. | We have set the Lion Group Sustainability Material Issues and objectives for 2030, including those for Building Responsible Supply Chain Management, Respecting Human Rights, and Promoting Environmental Initiatives for a Sustainable Planet. Other indicators can be found in section 6. Core Global Disclosure Metrics. |

3. Dependence and Impact of Business on Nature (LEAP Analysis Results)

We conducted a LEAP analysis on the upstream and downstream aspects of the material businesses as well as our direct operations (domestic and international manufacturing sites).

(1) Upstream

We conducted an analysis focusing on two key raw materials for the material businesses' operations: natural mint oil (used as a fragrance in toothpaste, etc.) and palm oil (used as a raw material in laundry detergents, etc.).

The reason for this focus is that natural mint oil is a crucial raw material for our company, boasting of our "Mint Pride," as mint plays a significant role in providing freshness, aroma, and flavor. Palm oil, on the other hand, is significant due to the scale of its procurement and usage (procurement costs and the number of products it is used in). Additionally, it is classified as a high-impact commodity (HIC) by the Science Based Target Network (SBTN) due to its high environmental impact, is subject to the EU Deforestation Regulation (EUDR), and is recognized for reputational risks related to deforestation and engagement with local communities in major production areas.

The dependency on nature, impacts, priority regions, and countermeasures for natural mint oil and palm oil are as follows.

[Natural Mint oil]

| Depende ncy | Climate and precipitation regulation Water purification and supply Provision of healthy soil | Mint cultivation requires a significant amount of water and heavily depends on water supply services. It also relies on climate regulation that supports water supply, the provision of healthy soil to support growth, and the purification of water whose quality has been compromised by pesticide and fertilizer contamination. |
|----------------|--|---|
| Impact | Water Usage | The impact on the surrounding ecosystem due to water usage can be significant. |

Our company sources natural mint oil from the United States and India, with 90% of our supply coming from the United States. All of our mint oil from India has been switched to certified mint oil. Therefore, this time we focused our analysis on the United States.

Using the TNFD recommended tools (IBAT, WWF Risk Filter, Global Map of Ecoregions), our analysis revealed that the Yakima, Idaho, and La Grande regions in the west are areas with originally low precipitation and relatively high drought risk. On the other hand, the more easterly located Midwest region is an area where water pollution is a concern. These findings are consistent with the information we have obtained through our suppliers.

Our company strategically sources high-quality natural mint oil produced by farmers who are engaged in reducing pesticide use and improving crop varieties and other such efforts, based on our Business Continuity Plan (BCP), which includes climate change risks.

[Palm oil]

| Depend ency | Climate and precipitation regulation Water purification Provision of healthy soil | To cultivate oil palm that serves as the raw material for palm oil and ensure stable harvests, a stable climate and healthy soil are necessary. Additionally, the purification of water contaminated by pesticides and fertilizers heavily relies on ecosystem services. |
|----------------|---|--|
| Impact | Land use GHG emissions | We are aware that land use changes due to plantations have a significant impact on wild flora and fauna and that the destruction of forests and peatlands due to agricultural expansion leads to greenhouse gas emissions and air pollution (haze). |

Regarding production areas, we have a mill list detailing the key materials procured from our primary suppliers (for more details, click <u>here</u>). From this list, we prioritized Indonesia and Malaysia, where the procurement ratio is high. For the analysis, we utilized GBNAT provided by Think Nature Co. to quantitatively evaluate and compare the biodiversity importance of the locations of each palm mill, and identified the mills that should be prioritized. Consequently, we found that many mills are located in areas with very high biodiversity importance.

Based on these results, we will enhance our communication with suppliers and review our procurement strategies to achieve more sustainable sourcing in the future.

(2) Direct Operations

Focusing on domestic and international manufacturing sites (including non-material businesses) with relatively high environmental loads among our business locations, based on the results of the TNFD recommended tools and emission data from each site, we analyzed the surrounding natural environment and the impact of each site. As a result, we recognize that there is a dependency on water resources and impacts such as water pollution and GHG emissions. However, we did not identify any sites that are considered to have particularly high natural risks.

(3) Downstream

The dependency and impact on nature, status of priority areas, and measures associated with the use and disposal of products in the material businesses are as follows:

| Dependency | Water supplyWater resourcesWater purification | Utilization of water resources during product use |
|------------|--|---|
| Impact | Water pollution Generation and release of solid waste | The impact of surfactants on the water quality of rivers and other bodies of water during drainage The generation of waste from used products and containers |

[Water Usage and Wastewater During Product Use]

Our company monitors the amount of water used throughout the product life cycle, from raw material procurement, production, and transportation to consumer use and disposal. The highest proportion of water usage was found to be during the consumer use stage (74.0% of the life cycle in 2023. For more details, click <u>here</u>). For the material businesses, we used Aqueduct to assess the water withdrawal and wastewater stress in the capitals of countries that are the top overseas sales regions for the fabric care business, whose products have high water usage during use. We recognize that some of these regions experience high water stress. To reduce water usage during the product use stage, we are promoting <u>various water-saving products</u>. Additionally, we conduct environmental risk assessments of such ingredients as surfactants to ensure that our products have minimal environmental impact. (For more details, click <u>here</u>)

[Product and Container Waste]

While ensuring the functionality of packaging, our company actively promotes use of renewables as well as the reduction, reuse, and recycling of packaging materials such as plastics while working to make packaging lighter and more compact, expanding refill and replacement products, and actively utilizing recycled materials. We have set a goal to reduce the petrochemical-derived plastic use rate to 70% or less in products and containers by 2030. (For more details, click <u>here</u>)

(4) Heat Map

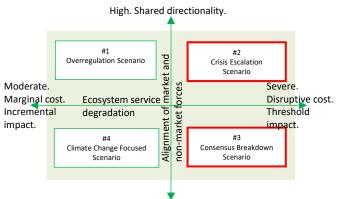
The following heat map qualitatively and relatively evaluates the degree of dependence and impact on nature in the direct operations and upstream and downstream value chain for each of the material businesses, based on the information recommended by TNFD's ENCORE and considering the characteristics of our business. (Dark green: high dependence \Leftrightarrow light green: low dependence, Dark blue: high impact \Leftrightarrow light blue: low impact)

| | | Provisioning services | | | | Regulating & maintenance services | | | | | | | | |
|--------------------------------|----------------------|-----------------------------|---------------------|-----------------|-------------|-----------------------------------|-------------------|-----------------------|-----------------------|--------------------------------|--|-------------------------|--|-----------------------|
| Depen | dence | Biomass provisionin g | Genetic material | Water supply | Pollination | Flood and storm mitigation | Air filtration | Climate regulation | Biological control | Solid waste remediatio n | | Soil quality regulation | | Water purification |
| | Upstream | | | | | | | | | | | | | |
| Oral Healthcare business | Direct Operations | | | | | | | | | | | | | |
| | Downstrea m | | | | | | | | | | | | | |
| | Upstream | | | | | | | | | | | | | |
| Fabric Care business | Direct Operations | | | | | | | | | | | | | |
| | Downstrea m | | | | | | | | | | | | | |

| Impact | | Land, freshwa use cl | nter and ocean hange | | Resource use/ replenishmen t | Pollution/pollution removal | | | | Invasive alien species |
|--------------------------------|----------------------|-----------------------------|-------------------------|---------------|---------------------------------------|-----------------------------|---------------------------|---------------------------|-------------|--|
| | | Freshwater ecosystem use | Land ecosystem use | GHG emissions | Water use | Disturbances | Non-GHG air pollutants | Water and soil pollutants | Solid waste | Introduction of invasive alien Species |
| | Upstream | | | | | | | | | |
| Oral Healthcare business | Direct Operations | | | | | | | | | |
| business | Downstream | | | | | | | | | |
| | Upstream | | | | | | | | | |
| Fabric Care business | Direct Operations | | | | | | | | | |
| | Downstream | | | | | | | | | |

4. Summary of Scenario Analysis Results

Focusing on areas covered by material businesses and envisioning the year 2030, we conducted scenario analysis by concentrating on the second and third quadrants (*) of the four quadrants created by combining the two axes recommended by TNFD: "Ecosystem service degradation" and "Alignment of market and non-market forces." (given that over 70% of biodiversity has declined in the past half-century according to WWF, we believe that scenarios where ecosystem service degradation continues to worsen are of high priority for our group.) The analysis was conducted in a workshop format that included procurement and technology development personnel. We identified changes in the business environment, the risks and opportunities arising from these changes, and the actions that should be taken in response. The summary of the scenario analysis results is as follows. (#3 scenario is recognized as being closest to the current situation and is listed at the top.)



Low. Conflicting directionality.

* #2: In response to the severe degradation of biodiversity, the necessity of biodiversity conservation has become a common understanding across society as a whole, including both domestic and international governments and consumers.

#3:Biodiversity is deteriorating rapidly, yet the perspectives and regulations regarding biodiversity conservation vary significantly between countries, regions, and individuals.

| | Risks | Opportunities | Existing measures for enhancing resilience | Challenges for further strengthening resilience |
|----------------|---|--|--|--|
| #3 scenario | An increase in costs and a decrease in response speed regarding adapting to different regulations and ways of thinking. | • The cost increase is not as significant as #2, allowing resources to be allocated to product development and other areas. | • Building good relationships with | • Hiring local talent knowledgeable about the regulations and markets of each country and region. |
| #2 scenario | An increase in the price of certified mint oil and rise in the cost of third- party certification. An increase in operational costs for setting nature-related targets and complying with regulations. An increase in investment costs for new technologies aimed at biodiversity conservation. | • We can appeal to consumers with sustainable mint and justify a price increase that reflects its value. | mint oil suppliers. Differentiation through sourcing certified mint oil and focusing on natural mint oil. | Strengthening traceability in India (which has higher biodiversity and water risks compared to the United States) and supporting sustainable farming practices through the purchase of certified mint oil. |

Oral Healthcare business

Fabric Care business

| | Risks | Opportunities | Existing measures for enhancing resilience | Challenges for further strengthening resilience |
|----------------|--|---|---|--|
| #3 scenario | An increase in the difficulty of procuring palm oil due to the degradation of biodiversity and the resulting limitations on the expansion of production areas, as well as the intensifying competition with the food industry due to the increasing global population. An increase in the difficulty of sourcing low-risk, high-quality palm oil, lead by major companies' procurement efforts based on their own standards and the enclosure of palm plantations. A deterioration in profits due to the cost of certified palm oil exceeding price adjustments. A further increase in demand for traceability from the EU market. A decline in evaluation from stakeholders could occur if our response fails to meet these demands. A slowdown in the pace of technological development. | If raw materials produced from CO2 can be utilized as alternatives to palm oil, the product can be promoted as beneficial for both climate change and biodiversity. A technological and business innovation that sets itself apart from the conventional by not relying on water or oil. | Switch to RSPO Certified Oil. Understanding the location information of palm procurement sources (at the mill level). Investment in | Creating concepts that are chosen even at high prices and strengthening communication with consumers. Collection of biodiversity- related |
| #2 scenario | A deterioration of profits due to the continued increase in procurement and internal costs surpassing the price adjustment in response to sustainability-related costs. An increase in demand for forest restoration and other requirements. A decline in stakeholder evaluation if our response does not meet this demand. An intensification in the competition to develop palm oil alternatives. An increasing necessity for swift management decisions regarding investments. | Regarding sustainability initiatives, it is possible to increase prices in line with the added value. | companies developing palm oil alternatives. | information and agile management decision- making. |

5. Risks and Opportunities

Abbreviations O: Oral Healthcare business, F: Fabric Care business US: Upstream, DO: Direct Operations, DS: Downstream

| | | Val | ue Cha | ain | | opstream, DO. Direct Operation | |
|------------------|------------|--------|--------|---|--|--|--|
| Cate | gory | US | DO | DS | Risks | Impacts on business | Existing measures |
| | Acute | Acute | | | Instability of harvest yields due to extreme weather Surge in raw material prices | Decrease in procurement volume Increase in procurement costs | O: Establishment of procurement and BCP considering supply risks due to climate change F: Investment in companies developing palm oil alternatives (①) |
| l risks | | | • | | Floods and storms caused by extreme weather | Decreased factory productivityIncurrence of recovery costs | Strengthening of BCPData integration in the supply chain |
| Physical risks | Chronic | • | | | Changes and reduction in suitable production areas due to decrease in water resources and soil degradation | Decrease in procurement volume Increase in procurement costs | O: Sourcing mint produced by farmers who are implementing pesticide reduction and crop improvement measures (North America⁽²⁾) O: Supporting farmers by purchasing certified mint oil (India ⁽³⁾) |
| | | | • | | Decrease in water supply | Changes in the production lineDecline in production capacity | Recycling of wastewater generated in the manufacturing process at the Chiba plant, which has the highest water usage |
| | Policy | | | Requirements for traceability of raw materials and third-party certification | Increase in compliance costs Loss of business opportunities (if regulatory standards cannot be met) | O: ③Reiteration F: Setting a Lion Group goal of switching all palm oil to RSPO- certified products by the end of 2030 (99% already switched domestically) (④) O/F: Identification of country/region of origin O/F: Requesting self-checks from raw material manufacturers and suppliers and confirming their responses based on the "Lion Group Supplier CSR Guideline" every year | |
| risks | | • | | | Difficulty in procurement and price increases due to rising demand for certified raw materials | Increase in procurement costs Difficulty in stable product supply, loss of business opportunities | O: Supplier visits and relationship building, information gathering on mint oil production F: ①Reiteration |
| Transition risks | Market | Market | | • | Increase in demand for environmentally friendly products | Decline in brand strength Loss of market share | US: Adoption of certified raw materials (③), ④Reiteration) DO: 100% introduction of renewable energy, achievement of zero emissions at all business sites, implementation of biodiversity conservation activities (domestically) (⑤) DS: Sales of environmentally friendly products (water-saving, use of recycled/biomass plastics, etc.) (⑥) |
| | ition | | • | | Deterioration of natural environment leading to reputational damage from stakeholders | Decrease in corporate value and deterioration of earnings Increase in litigation risk | O: 2), 3Reiteration F: 4Reiteration Management and communication of chemical substances |
| | Reputation | | | • | Impact on water quality due to surfactants contained in wastewater during product use | Decline in brand strengthLoss of market share | Conducting surfactant concentration surveys and ecosystem risk assessments (conducted four times a year. Impact on the ecosystem has been confirmed as minimal) |

| | C -1 | Va | alue Ch | ain | | F. 1.11 |
|----------------------------|---|----|----------|---|---|--|
| | Category | | US DO DS | | Opportunities | Existing measures |
| e | Resource Efficiency | | | • | Reduction of water usage through promotion of water-saving products and improvement of plastic resource efficiency | ©Reiteration |
| Business performance | Products and Services | | | Provision of palm-free products through the development of palm oil alternatives | F: ①Reiteration | |
| iess pe | Market | • | • | • | Increase in demand for environmentally friendly products | ③~⑥Reiteration |
| Busine | Reputational Capital | | • | Enhancement of corporate value through environmentally friendly products, biodiversity conservation activities, and environmental communication | ③~⑥Reiteration, Toothbrush recycling, etc. | |
| Jance | Sustainable Use of Natural Resources | | | Improvement of supply chain sustainability through the procurement of certified products and supplier engagement | ②∼④Reiteration | |
| Sustainability performance | Protection, | | • | | Biodiversity conservation around business sites and regional collaboration | Biodiversity conservation activities in collaboration with local organizations and NGOs. |
| ustainabi | Restoration, and Regeneration of Ecosystems | | • | | Support for the restoration of biodiversity in water sources and forests, and the creation of sustainable communities | - |
| S | | • | | | Support for biodiversity conservation around farms | - |

6. Core Global Disclosure Metrics

[Dependency and Impact]

| No. | drivers of nature change | Indicator | Existing measures and related data | | | | |
|------|--------------------------------|--|--|--|--|--|--|
| | Climate change | GHG emissions | Disclosed in <u>the ESG Data</u> Proportions of Scope 1, 2, and 3 emissions Scope 1 and 2 emissions at each business site | | | | |
| C1.0 | Land/ freshwater/ | Total spatial footprint | Research facilities: 35,000m⁴ Production facilities: 983,000m⁴ Overseas facilities: 550,000m⁴ | | | | |
| C1.1 | ocean use change | Extent of land/ freshwater/ ocean-use change | No land changes related to direct operations | | | | |
| C2.0 | | Pollutants released to soil split by type | No releases to soil | | | | |
| C2.1 | | Wastewater discharged | Disclosed in <u>the ESG Data</u> Trends in wastewater volume from business activities Wastewater volume by discharge destination | | | | |
| C2.2 | Pollution/ | Waste generation and disposal | Disclosed in the ESG Data Disclosed by treatment type: recycling/reuse, incineration (with heat recovery), incineration (without heat recovery), and landfill | | | | |
| C2.3 | pollution removal | Plastic pollution | Disclosed in <u>the ESG Data</u> Trends in the usage of container and packaging materials All container and packaging plastics currently identified in Japan comply with the Container and Packaging Recycling Law and are 100% recyclable. | | | | |
| C2.4 | | Non-GHG air pollutants | Disclosed in <u>the ESG Data</u> NO_x SO_x Particulate matter VOC | | | | |
| C3.0 | Resource | Water withdrawal and consumption from areas of water scarcity | There are two business sites in water-stressed areas within our group, with a water withdrawal rate of 2% of the total water withdrawal. (for more details, click <u>here</u>) | | | | |
| C3.1 | use/ replenishm ent | Quantity of high-risk natural commodities sourced from land/ocean/ freshwater | Certified palm oil and palm kernel oil derivatives (based on main raw materials) are disclosed on the "<u>Building Responsible Supply Chain</u> <u>Management</u>" page, which addresses the Sustainability Material Issues and objectives for 2030. | | | | |

[Risks and Opportunities]

| No. | Category | Metric | Existing measures and related data |
|------|-------------------|--|--|
| C7.0 | Risks | Value of assets, liabilities, revenue and expenses that are assessed as vulnerable to nature-related transition risks (total and proportion of total). | Once a sufficient environment for estimation is established through the enhancement of quantitative data and scientific knowledge regarding the future, we plan to conduct reviews and disclosures. |
| C7.1 | | Value of assets, liabilities, revenue and expenses that are assessed as vulnerable to nature-related physical risks (total and proportion of total). | |
| C7.2 | | Description and value of significant fines/penalties received/litigation action in the year due to negative nature-related impacts. | |
| C7.3 | Opportun ities | Amount of capital expenditure, financing or investment deployed towards nature- related opportunities, by type of opportunity, with reference to a government or regulator green investment taxonomy or third-party industry or NGO taxonomy, where relevant. | |
| C7.4 | | Increase and proportion of revenue from products and services producing demonstrable positive impacts on nature with a description of impacts. | |